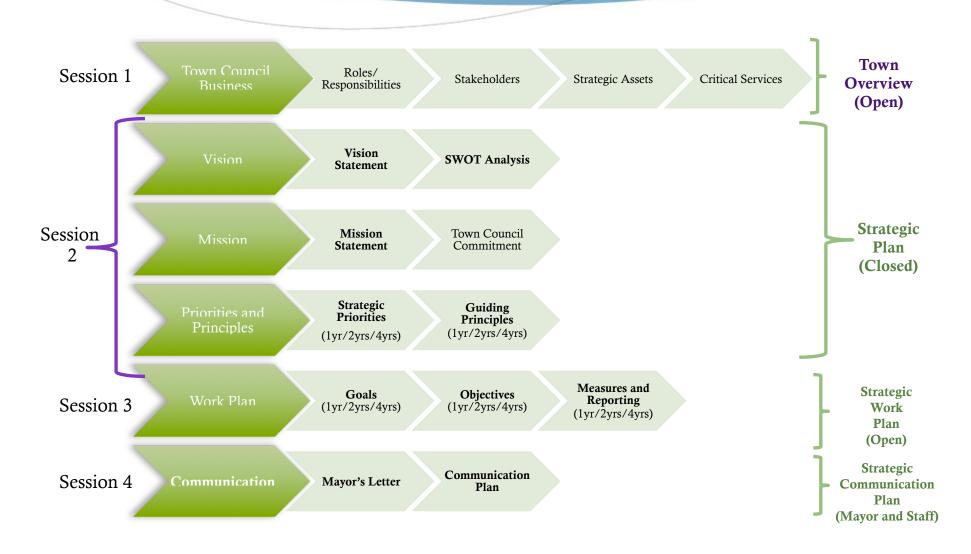
Strategic Plan

The Town of Scottsville, Virginia 2023

Strategic Planning Process



The Business of the Town Council

A Common View

- What We Do
- Who We Do It For
- ♦ Leveraging Strategic Assets
- Providing Critical Services

Provide Context for Decisions and Discussions

- What's in Our Purview
- Who We Are Accountable To
- What Projects Further Our Success
- What Plans Should We Make For Our Future

The Business of the Town Council



Roles and Responsibilities

Scottsville Stakeholders



It has been asked and debated as to who the town council represents. Is it the town residents alone? Does it include residents in the tricounty area? What about business and property owners? While this topic has been brought up time and time again, the council has noted that while they are primarily responsible to the town residents, they must also seriously account to the greater Scottsville area as a whole. This includes the list of stakeholders in the diagram.

Strategic Assets

Tangible Assets

- · Abandoned Canal
- Outfitters
- Forestry
- Federal Architecture
- James River
- Local Businesses
- Residents
- Venues
- Train Station
- Farmer's Market

Strategic Assets

- Van Clief
- ScottsvilleCemetery
- Victory Hall
- Pine Knots
- Link to Monticello
- Flood Stories
- Museum
- Horseshoe Bend
- Walton Museum
- Scottsville Parks
- People
 - Lottie Moon
 - Margurite Barnett
 - Senator Martin

Intangible Assets

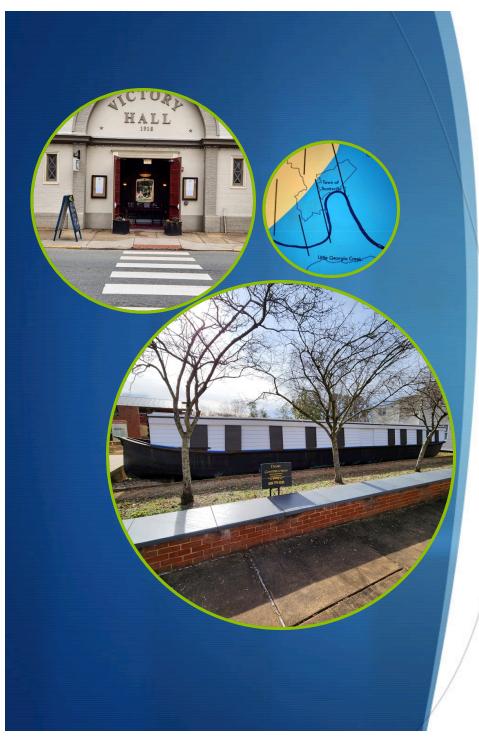
- Fishing
- Outdoor Amenities
- Small Downtown
 Area
- Walkable Town
- Tobacco Industry
- Age of Town
- Size of Town
- Strategic Location (Central)
- Proximity to Appomattox
- Rich History

^{**}Opportunities should be explored for historical grants.

Critical Services

- Mental Health
- **♦** Information
- Social Services
- Public Safety
- Utilities
- ♦ Town Maintenance

- Business Community
- Fiscal Soundness/Solvency
- Pump System
- Domestic Violence
- Substance Abuse
- Transportation
 - Increased Options for Regular Scheduled Transportation



Vision

While honoring our unique James River history, the Town of Scottsville seeks to:

- foster smart¹ growth
- promote tourism and a thriving economy
- cultivate community connections
- protect our natural environment for residents, visitors, and the greater Scottsville area, in order to build a future that preserves our small town character.

1" The EPA published a "Framework for Creating a Smart Growth Economic Development Strategy: a Tool for Small Cities and Towns." It has a list of 50 policy actions well suited to Scottsville. It opens with: "Rather than simply seeking to attract major employers to replace these lost jobs, several cities have tried a different method to anticipate and overcome some of these challenges. This emerging shift toward place-based approaches to economic development can go by various names. This document uses the term "smart growth economic development" to refer to a strategy that builds upon existing assets, takes incremental actions to strengthen communities, and builds long-term value to attract a range of investments." – from the Scottsville small area plan

SWOT Analysis What Can Help or Hinder Our Vision?



Opportunities

- Grants
- New Business
- Smart Development
- Events
- Multiuse Transit



Strengths



- Uniqueness
- Involved Community
- History
- Location
- Strong Culture
- Regional Proximity



• Economic Uncertainty

- Natural or Other Disasters
- Misaligned Development
- Traffic
- Divisive Forces
- Failed Businesses



Budget

- Limited Expansion
- Lack of Volunteers
- Lack of Healthcare
- Lack of Jobs
- Aging Community
- Aging Infrastructure



Mission

The following collectively represents the mission of the Scottsville Town Government:

- Listen respectfully to and actively communicate with community and stakeholders
- Actively facilitate productive partnerships to help ensure a thriving economy and increase community connections
- Work collaboratively with external organizations and individuals to nurture our culture and protect our environment
- Assure transparency, accountability, and sound government practices

To ensure a safe, welcoming, small town culture both now and in the future.

Guiding Principles



These principles should be at the heart of everything the town council and staff does.

Town Council Strategic Priorities

Sound Government **Practices Provide Foster Smart** Accessibility Growth for All Six strategic priorities align with the mission and vision. Protect and **Promote** Promote Our Tourism and a **Natural Thriving** Environment **Economy Cultivate Community Connections** 12

After developing the vision statement for the town, the council developed six strategic priorities that aligned with the work done:

Sound Government Practices –focuses on sound financials, good governance, transparency and accountability; all the workings of solid government operations.

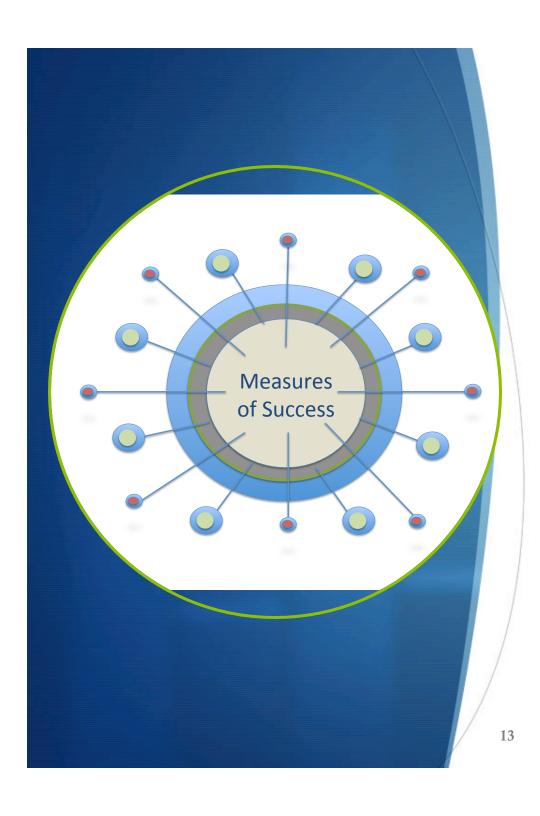
Foster Smart Growth – Growth is good for Scottsville however it must align with the stated priorities. Above all, it must preserve the small town and neighborly culture that is at the heart of Scottsville.

Provide Accessibility for All – puts higher emphasis on celebrating the diversity of the town and fostering a welcoming environment for all.

Protect and Promote Our Natural Environment – utilizing our natural resources to their fullest.

Cultivate Community Connections – people at the heart of Scottsville and connections between people, businesses, and external organizations is a central focus via the arts, our history, or any of the other assets we enjoy.

Promote Tourism and a Thriving Economy – maintaining the beauty of the town, the environment, and fostering a friendly business environment.

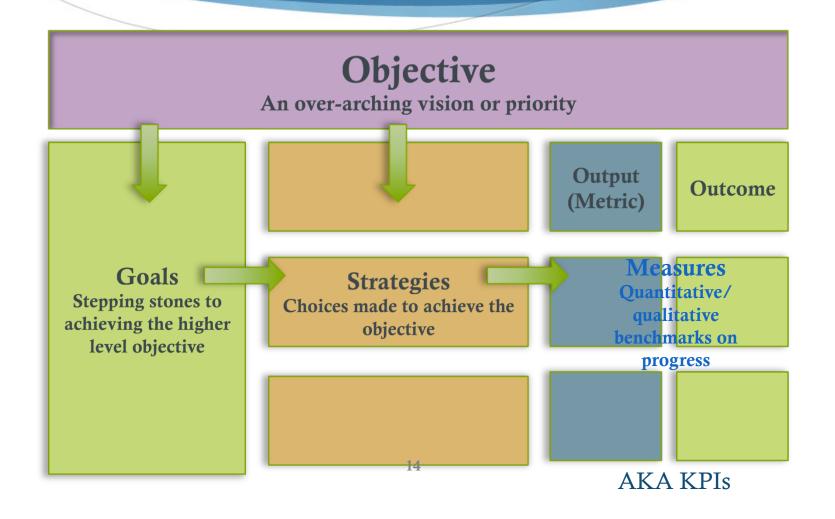


Objectives, Goals, Strategies and Measures

The OGSM Model (Objectives, Goals, Strategies, and Measures) is a commonly used and accepted framework and tool to help bring an organization's conceptual strategy to a state of actionable goals that can be realized and measured. Through this model, the strategic plan is brought to life as an actual plan and not just a concept.

OGSM Model

Objectives, Strategies, Goals, Measures



Objective 1 Promote Sound Government Practices

Objective: Promote Sound Government Practices Goals (What) **Strategies (How) Measures (Assess Success) Outcome (Assess Success)** 1. Improve Information Availability • Create searchable website • Website Redesign (5/1/23) Greater availability of schedules, • Assign content moderators • Content Migration (6/30/23) agendas, minutes, announcements, • Keep content up-to-date • Site Training (7/23) documents, research, and decisions. • Develop a nontechnical hub of • Site Release (8/23) information • Facilitate cross-organizational and people-to-organization connections 2. Improve Outward • Develop an internal • Deliver a Plan by 11/23. Lessened frustration in day-to-day • Develop and Deliver a town Communications activities due to a lack of communication plan • Implement a bi-annual town update in July and January communication. • Develop an intranet strategy to update • Develop an intranet for better accompany the website rollout sharing of town/partner communications 3. Build Financial Capacity • Create a plan exploring new • Develop list and plan for revenue Additional capital to help ease growth 9/23 existing constraints and allow for revenue streams Town Tax • Meeting and status updates with additional capital projects to be county on funding status 9/23 Vacancy Tax initiated. • Submit at least 4 grants by 11/23 • Rental Spaces Events • Hold town discussions on town Increase grant submissions tax to more evenly distribute Hire a grant writer financial burden between Explore implementing a town tax businesses and residents by 12/23

Objective 1 (con't) Promote Sound Government Practices

Objective: Promote Sound Government Practices			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
4. Clarify Roles and Responsibilities	 Develop Onboarding Materials Document Roles and Responsibilities Document a Clear Decision Process Flow with Checkpoints Develop Clear Rules of Procedure and Decorum Provide Staff Training (2yr) 	Documents and Process in Place by 11/23	Clear and well-understood roles and responsibilities in the town council and the planning commission.
5. Improve Financial Oversight	 Develop a Plan for Managing Financials (6/23) Execute Plan (7/1/23) 	 Clear financial management policies and procedures by next fiscal year (7/23) 	Improved transparency in financial management.
6. Strengthen Existing Services	 Improve town maintenance (others?) Develop and employ sound personnel management practices Hold town employees accountable and rehire if necessary to accomplish goals 		

Objective 2 Foster Smart Growth

	Objective: Foster Smart Growth			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)	
1. Increase Affordable Residential Opportunities	 Investigate zoning plans for higher density Lower Housing Costs Aging (ADUs) Tiny homes Townhomes Duplexes Homestays Rental Units Incorporate concepts into the comprehensive plan 	 Build this into the comprehensive plan (12/23) Revised zoning laws to make affordable housing easier (Q1/23) Increase in town population. Increase in town revenue. 	 Improved quality of life for residents. Increase in houses and rental units increases the town's population base and implies an increase in local business revenue. 	
2. Increase Community Services	 Measure current county services/ performance Explore adding an additional medical service in town 	MAPP2Health provider ratios	Improved quality of life for residents.	
3. Prepare Future Growth Scenarios	 Work with county to determine a fair distribution of resources for future growth breakpoints Conduct analysis of existing infrastructure for expansion Explore high density options Develop partnerships with developers 	• Agreement on general growth principles as documented in the comprehensive plan. (Q1/23)	Common understanding of growth patterns for the town.	

Objective 2 Foster Smart Growth

	Objective: Foste	r Smart Growth	
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
1. Prepare Future Growth Scenarios	 Work with county to determine a fair distribution of resources for future growth breakpoints Conduct analysis of existing infrastructure for expansion Explore high density options Develop partnerships with developers 		
2. Establish Future Growth Patterns	 Grow town population in a smart way Hold developers accountable for growth promises Consider growing town boundaries through annexation Consider if land swap between Albemarle and Fluvanna counties can be facilitated. Makes potential tax handling easier. Zoning reforms Establish rules to improve housing but limit sprawl Improve (revenue/spending) per acre 	 Measure (revenue/spending) per acre Build this into the comprehensive plan 	

Objective 2 (con't) Foster Smart Growth

Objective: Foster Smart Growth			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
3: Promote DEI Principles	Sponsor a legal clinic to remove racial covenants		
4. Increase Community Services	• Measure current county services/ performance		
5. Increase Residential Opportunities	 Lower Costs Aging Tiny homes Townhomes Duplexes 	Build this into the comprehensive plan	Improved quality of life.
6. Increase Revenue Base	 Promote historic character Implement a town tax Hold more events Support and capitalize on sports leagues Rent town spaces Lease office space in town hall? Add town services utilizing town space (e.g. exercise classes) "Buy-a-brick" renovations 		

Objective 3 Promote Tourism and a Thriving Economy

Objective: Promote Tourism and a Thriving Economy			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
Review Needs in Short-Term Lodgings Sector	 Publish a list of local tourist lodging Add a section for tourist lodging on the new website Facilitate lodging options via zoning ordinances 	 Increase in local lodging numbers Increase in stays at local lodgings Increase in revenue via meals tax Total revenue increase 	Additional visitor traffic adding to vibrancy and local business and revenue in town.
2. Promote Town Identity	 Facilitate, partner and plan on a town revitalization/maintenance program Develop tourism brochures and maps (businesses, restaurants) Partner with Chamber of Commerce for funding ideas and a plan. Increase tourism information on the town website 	 Increase in local lodging numbers Increase in stays at local lodgings Increase in revenue via meals tax Increase in occupancy revenue Total revenue increase 	 An increased pride in community. Additional visitor traffic adding to vibrancy and local business and revenue in town.
3. Increase Tourism Business Base	 Promote historic character by improving maintenance and tourism advertising Promote Outdoor Dining Partner and develop Scottsville town tours (historic, home, architecture, others) Strengthen CAcVB relationship 	 CACVB data can verify numbers Increase in occupancy numbers Total revenue increase Reduction in meals tax 	 An increased pride in community. Additional visitor traffic adding to vibrancy and local business and revenue in town. An increased interest in residing in or around the town. A business-friendly environment

Objective 3 Promote Tourism and a Thriving Economy

Obje	Objective: Promote Tourism and a Thriving Economy				
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)		
1. Increase Lodgings Sector	 Publish a list of local Airbnb's Add a section for Airbnbs on the new website Facilitate lodging via zoning ordinances 	 Increase in local lodging numbers Increase in stays at local lodgings Increase in revenue 	Additional visitor traffic adding to vibrancy and local business and revenue in town.		
2. Promote Town Identity	 Facilitate, partner and plan on a town revitalization program Develop tourism brochures and maps (businesses, restaurants) Partner with Chamber of Commerce for funding ideas and a plan. Increase tourism information on the town website Develop tourist maps and brochures Develop town tours (historic, home, architecture, others) 	TOT revenue increase			
3. Increase Tourism Business Base	 Promote Outdoor Dining Partner and develop Scottsville tours Find and develop public access to river frontage (beach/park) Strengthen CAcVB relationship 	CACVB data can verify numbers			

Objective 3 (con't) Promote Tourism and a Thriving Economy

Objective: Promote Tourism and a Thriving Economy			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
4. Maximize Strategic Assets	 Use CSX land/Scott Minor Develop town brochures Partner with surrounding areas to route traffic to and from surrounding areas (Charlottesville, Appomattox) Install town signage Develop town maps Build a farmers market extension 	Increase in events and attendance	Vibrant town scene
5. Strengthen Tourism Focus	 Appoint a tourism coordinator Create a tourism office Hire or appoint a tourism coordinator Pursue grants for tourism needs Hold more public forums to foster public/private connections 		
6. Incentivize Business Developm	ent		

Objective 4 Cultivate Community Connections

Objective: Cultivate Community Connections			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
1. Strengthen Community Engagement	 Sponsor Additional Events in town Develop additional civic activities Hold more public engagement forums Encourage each town council member to visit local businesses once a month 	 Add quarterly public engagement meetings Add quarterly community meetings 	 An increased level of trust A more vibrant and friendly environment
2. Increase Walkability	 Revise zoning and subdivision ordinances Evaluate and build out enhanced crosswalks Develop this in the Focus on walkability in the comprehensive plan Develop and promote maps for walking town and trail 	 Decrease in vehicle count on Route 20 Reduction in pedestrian incidents 	 Promotion of a walkable community aligns with broader health, climate, and community goals A more vibrant and friendly environment

Objective 4 Cultivate Community Connections

Objective: Cultivate Community Connections			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
1. Strengthen Community Engagement	 Sponsor More Events Develop additional civic activities Hold more public engagement forums Make it a policy for each town council member to visit local businesses once a month 	 Add one additional event to town schedule ? Add quarterly community meetings 	
2. Increase Civic Engagement			
3. Promote Volunteerism	 Develop a more robust volunteer network Develop an appreciation strategy and program for volunteers 		
4. Harmonize Information	 Synchronize comprehensive plan and town strategic plan Revise for ADUs, ADA, sidewalks and crosswalks 		

Objective 4 (con't) Cultivate Community Connections

Objective: Cultivate Community Connections			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
5. Increase Walkability	 Revise zoning and subdivision ordinances Evaluate and build out enhanced crosswalks Develop this in the Focus on walkability in the comprehensive plan Reduce car dependency (coworking, carpooling, public transit) Devise a list of key walking paths and build out. Forge Public/Private partnerships to fund. Develop maps for walking town and trail 	 Decrease in vehicle count on Route 20 Pedestrian incidents 	

Objective 5 Protect and Promote Our Natural Environment

Objective: Protect and Promote Our Natural Environment			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
1. Preserve Local Environment	 Host annual Scottsville cleanup day Plant trees to meet the obligations in the county Hazard Mitigation Plan Develop a relationship with JRA field office (State of the James) Preserve Hurt/Southern Land for Wildlife/Plant Protection/Dam. 	 Measure percentage of tree covers Number of tree pits 	 Continued emphasis on small town values and benefits. Community that values what our local environment has to offer.
2. Improve Park Accessibility	 Maintain existing town parks/ spaces Improve park signage Improve parking at Van Clief 	 Improved maintenance score card numbers Signs installed indicating location of parks Increase in visitor numbers and website statistics 	Strengthen community connections.
3. Increase Local Events	Add 2 additional local events	 2 additional local events held Increase in town revenue	Strengthen community connections.

Objective 6 Provide Accessibility for All

Objective: Provide Accessibility for All			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
1.Promote Accessibility Awareness	 Adopt trail construction standards (copy Albemarle?) Insure ADA is a focus of the strategic plan and built into comprehensive plan Indicate ADA parking and access on maps Promote ADA awareness on website Provide ADA access to all public park spaces 	 ADA indicators on existing maps Updated website that is ADA compliant (7/23) Identify and a plan for ADA parking at Van Clief Nature Area 	Accessibility brought to the forefront of thinking when addressing concerns, building town spaces, or planning events.
2. Advocate for Animals and Wildlife	 Identify space for and build a dog park More visibility and emphasis on local wildlife on website 	 Dog park proposal submission to Town Council (10/23) Updated Website with outdoor information (9/23) 	Increased community interactionBetter life for town pets

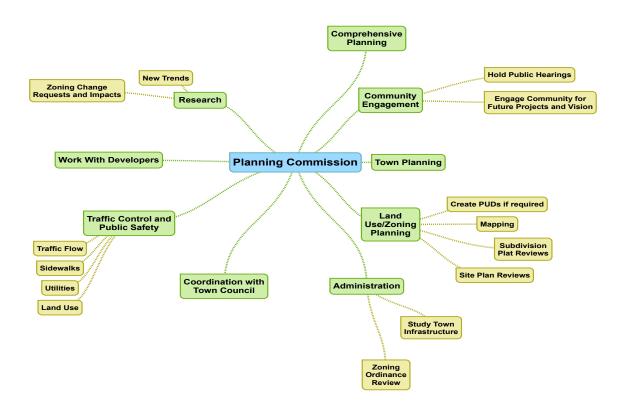
Objective 6 (con't) Accessibility for All

Objective: Provide Accessibility for All			
Goals (What)	Strategies (How)	Measures (Assess Success)	Outcome (Assess Success)
3.Promote Accessibility Awareness	 Insure ADA is a focus of the strategic plan and built into ordinances Indicate ADA parking and access on maps Promote ADA awareness on website 		
4. Improve ADA Compliance	 Improve ADA access on the town website Investigate implementing curb bulbs Flashing lights at crosswalks 	Ordinance and policyUpdated maps	
5. Elevate Animals and Wildlife	 Identify space for and build a dog park More visibility on website		

Working Effectively to Achieve Progress

Town Council and Planning Commission

The Business of the Planning Commission



Recommended Checkpoints

Between Town Council and Planning Commission

- Document a Process for Communication
- Align Initiatives and Ideas to Strategic Priorities
- Document Progress on Strategic Plan
- Formalize Communications
 - Templated Decisions
 - Active and Quick Turn-Around Time on Minutes
 - Formalize Role of Liaisons
 - Assign Accountability
 - Track Action Items
 - Develop an Internal Website (Intranet)
 - Full Meeting Schedule Should be Available on Website
 - Searchable Document Repository on Website
- Annual Joint Session with Town Council and Planning Commission



Working Together More Productively

- Follow up on actions
- Document Decisions
- Cross-communicate between Town Council and the Planning Commission and committees
- Clearly outline liaison responsibilities

SWOT Analysis

What Can Help or Hinder Our Joint Work?



Opportunities

- Better Engage Community Members
- Communicate the Vision through the Comprehensive Plan
- Apply for Additional Grants
- Combine Projects with County and Other Third Parties
- Work More Closely with Non-Profits

Strengths



- Combined Resources and Experience
- Utilize Historical Information
- Understand Precedent
- Creative, Intelligent Staff, Commissioners, and Councilors
- Staff Reports

Threats

- Negative Talk
- Criticisms Without Solutions
- Inadequate Communication and Coordination
- Lack of Time
- Lack of Expertise
- · Personal Agendas
- Apathy
- Lack of Collaboration

VISION

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Weaknesses

- Inadequate Training or Screening of Staff
- Inadequate Communication
- Personal Agendas Cloud Processes
 - Poor Attendance
- Need for Accurate and Timely Information Inadequate Preparation by Staff
- Not Respecting Staff or Volunteers